

Medicare Managed Care Contract Report  
(Data as of August 01, 2004)

Attached is a summary of statistics of Medicare contracts with prepaid organizations.

Current Contract Summary:	Number of Plans	Enrollees
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Total Prepaid Contracts	294	5,398,835
CCP	151	4,650,745
Cost	29	329,381
Demos	27	166,684
Demos/PPO	35	104,744
HCPPs	15	98,167
PFFS	5	39,358
PACE	32	9,756

Payment Statistics:

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\$ 3,511M Total payment to all prepaid plans for August 2004  
\$ 36,240M Fiscal year to date

Enrollment Statistics

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M+C enrollment changed from 4,671,491 in July  
to 4,690,103 in August or a 0.4% increase.  
Demo enrollment changed from 157,634 in July  
to 166,684 in August or 5% increase.  
Total enrollment changed from 5,376,650 in July  
to 5,398,835 in August or a 0.4% increase.

Changes since July 01, 2004 Report:

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- 2 CCP Contracts was signed:  
Preferred Medicare Choice, Inc. (H4004)  
San Juan, PR
- United Healthcare Insurance Company (H0710)  
Westerville, OH  
Effective: July 1, 2004
- 7 Plans expanded their service area:  
Unicare Life & Health Ins. Company (H0540)  
Newbury park, CA

United Healthcare Of Fl, Inc. Tampa (H1080)  
Tampa, FL

Humana Insurance Company (H1804)  
Louisville, KY

Americhoice Of New York, Inc (H3387)  
New york, NY

Community Insurance Company (H3655)  
Indianapolis, IN

United Healthcare Insurance Company (H3912)  
Minnetonka, MN

Scan Health Plan (H9104)  
Long beach, CA  
Effective: July 1, 2004

Pending Applications

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23 M+C Plans  
3 PACE  
1 PFFS  
1 Other Demos  
1 Cost  
1 HCPPS

Pending Service Area Expansions

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19 M+C  
6 PACE  
1 PFFS  
5 Other Demos

If you have any questions, please call (410) 786-6337.  
Prepared by: Center for Beneficiary Choices,

## Centers for Medicare and Medicaid Services.

## ENROLLMENT AND PAYMENT SUMMARY

(AS OF AUGUST 01, 2004)

## MEDICARE HMO/CMP DATA

TYPE OF CONTRACT		NUMBER OF CONTRACTS	NUMBER OF ENROLLEES	AUG, 2004 PAYMENT (MILLIONS)	PAYMENT FISCAL YR TO DATE (MILLIONS)*	AUG, 2004 INTERIM PAYMENT (MILLIONS)**	YR TO DATE INTERIM PAYMENT (MILLIONS)	AUG, 2004 TOTAL PAYMENT (MILLIONS)
CCPS	1/	149	4,622,043	\$3,118.2	\$32,147.7	\$0.0	\$47.8	\$3,118.2
PFFS		4	37,636	\$21.6	\$179.6	\$0.0	\$0.0	\$21.6
PACE		32	9,756	\$17.4	\$145.7	\$0.0	\$13.6	\$17.4
DEMOS		62	295,114	\$246.3	\$2,626.2	\$0.0	\$31.9	\$246.3
SUBTOTAL		247	4,964,549	\$3,403.5	\$35,099.2	\$0.0	\$93.3	\$3,403.5
TEFRA COST	2/	32	336,119	\$88.9	\$975.5	\$0.0	\$95.3	\$88.9
SUBTOTAL HMO/CMP		279	5,300,668	\$3,492.4	\$36,074.7	\$0.0	\$188.6	\$3,492.4
HCPP PART B		15	98,167	\$13.7	\$150.6	\$0.0	\$19.0	\$13.7
TOTAL		294	5,398,835	\$3,506.1	\$36,225.3	\$0.0	\$207.6	\$3,506.1

1/ INCLUDES 2 CCP CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR AUGUST 2004.  
INCLUDES 0 PFFS CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR AUGUST 2004.  
INCLUDES 0 PACE CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR AUGUST 2004.  
INCLUDES 0 DEMO CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR AUGUST 2004.

2/ THERE ARE 0 PLANS WITH M+C CONTRACTS WHICH HAVE ENROLLEES STILL BEING PAID UNDER THE COST METHODS.

\* INCLUDES CURRENT MONTH.

\*\* REPORTS SPECIAL, NON MONTHLY RECONCILIATION PAYMENTS

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
BY CATEGORY  
(AS OF AUGUST 01, 2004)

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COST CONTRACTS\*

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MODEL	NUMBER OF CONTRACTS	( % )	NUMBER OF ENROLLEES	( % )
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IPA	11	34	194,174	58
GROUP	18	56	135,101	40
STAFF	3	10	6,844	2
 OWNERSHIP				
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PROFIT	10	31	53,236	16
NON PROFIT	22	69	282,883	84

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
BY CATEGORY  
(AS OF AUGUST 01, 2004)

HCPP CONTRACTS

MODEL	NUMBER OF CONTRACTS	(%)	NUMBER OF ENROLLEES	(%)
IPA	1	7	3,699	4
GROUP	10	67	65,634	67
STAFF	0	0	0	0
UNION	2	13	18,526	19
EMPLOYER GROUP	1	7	4,241	4
MEDICAL GROUP	0	0	0	0
PUBLIC HMO	0	0	0	0
STATE LICENSED HMO	0	0	0	0
OTHER	1	6	6,067	6

OWNERSHIP

PROFIT	1	7	3,699	4
NON PROFIT	13	93	88,401	96

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
BY CATEGORY  
(AS OF AUGUST 01, 2004)

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CCP CONTRACTS\*

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	NUMBER OF CONTRACTS -----	(%) ---	NUMBER OF ENROLLEES -----	(%) ---
MODEL -----				
IPA	75	52	2,490,925	55
GROUP	58	40	1,598,341	35
STAFF	11	8	467,178	10
OWNERSHIP -----				
PROFIT	99	67	2,626,793	57
NON PROFIT	48	33	1,958,914	43

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

PACE CONTRACTS\*

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	NUMBER OF CONTRACTS -----	(%) ---	NUMBER OF ENROLLEES -----	(%) ---
MODEL -----				
IPA	0	0	0	0
GROUP	25	100	7,713	100
STAFF	0	0	0	0
OWNERSHIP -----				
PROFIT	13	42	3,459	36
NON PROFIT	18	58	6,112	64

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
BY CATEGORY  
(AS OF AUGUST 01, 2004)

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PFFS CONTRACTS\*

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MODEL	NUMBER OF CONTRACTS	(%)	NUMBER OF ENROLLEES	(%)
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IPA	0	0	0	0
GROUP	3	100	18,951	100
STAFF	0	0	0	0
OWNERSHIP				
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PROFIT	4	100	37,636	100
NON PROFIT	0	0	0	0

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	M+C ENROLLEES AUGUST 2004	M+C ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	40,663	6
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	200,409	29
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	1,270,245	32
COLORADO	4,323	476	11	106,991	22
CONNECTICUT	3,410	515	15	28,178	5
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	539,266	19
GEORGIA	8,230	936	11	14,777	2
HAWAII	1,212	168	14	20,606	12
IDAHO	1,299	169	13	11,439	7
ILLINOIS	12,436	1,634	13	47,167	3
INDIANA	6,090	858	14	0	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	116	0
KENTUCKY	4,047	630	16	11,488	2
LOUISIANA	4,470	605	14	65,953	11
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	3,833	1
MASSACHUSETTS	6,357	958	15	156,345	16
MICHIGAN	9,952	1,410	14	19,804	1
MINNESOTA	4,931	659	13	40,256	6
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	128,357	15
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	9,904	4
NEVADA	2,019	254	13	32,158	13
NEW HAMPSHIRE	1,240	173	14	1,085	1
NEW JERSEY	8,429	1,204	14	31,738	3
NEW MEXICO	1,821	239	13	40,351	17
NEW YORK	18,989	2,712	14	453,584	17
NORTH CAROLINA	8,077	1,158	14	51,479	4
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	204,414	12
OKLAHOMA	3,453	511	15	39,430	8

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	M+C ENROLLEES AUGUST 2004	M+C ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	136,869	27
PENNSYLVANIA	12,283	2,093	17	477,089	23
RHODE ISLAND	1,050	172	16	57,311	33
SOUTH CAROLINA	4,023	582	14	316	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	80,570	10
TEXAS	20,947	2,303	11	138,092	6
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	124,344	17
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	24,142	3
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	4,608,769	12

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	COST ENROLLEES AUGUST 2004	COST ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	0	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	0	0
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	18,803	0
COLORADO	4,323	476	11	22,114	5
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	5,584	0
GEORGIA	8,230	936	11	0	0
HAWAII	1,212	168	14	38,902	23
IDAHO	1,299	169	13	4,379	3
ILLINOIS	12,436	1,634	13	13,796	1
INDIANA	6,090	858	14	16,372	2
IOWA	2,928	477	16	8,709	2
KANSAS	2,692	391	15	0	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	10	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	29,849	5
MASSACHUSETTS	6,357	958	15	0	0
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	50,836	8
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	0	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	0	0
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	0	0
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	21,318	1
NORTH CAROLINA	8,077	1,158	14	0	0
NORTH DAKOTA	641	103	16	611	1
OHIO	11,360	1,703	15	25,994	2
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	COST ENROLLEES AUGUST 2004	COST ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	39,462	8
PENNSYLVANIA	12,283	2,093	17	0	0
RHODE ISLAND	1,050	172	16	0	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	0	0
TEXAS	20,947	2,303	11	29,815	1
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	9,565	1
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	336,119	1

\* DATA FROM THE U.S. DEPARTMENT OF COMMERCE

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	OTHER DEMOS ENROLLEES AUGUST 2004	OTHER DEMOS ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	711	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	4,857	1
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	61,890	2
COLORADO	4,323	476	11	6,411	1
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	8,257	0
GEORGIA	8,230	936	11	2,343	0
HAWAII	1,212	168	14	0	0
IDAHO	1,299	169	13	0	0
ILLINOIS	12,436	1,634	13	7,252	0
INDIANA	6,090	858	14	788	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	53	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	393	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	6,703	1
MASSACHUSETTS	6,357	958	15	5,999	1
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	5,145	1
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	3,151	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	51,002	20
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	56,032	5
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	20,555	1
NORTH CAROLINA	8,077	1,158	14	2,681	0
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	2,682	0
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	OTHER DEMOS ENROLLEES AUGUST 2004	OTHER DEMOS ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	9,879	2
PENNSYLVANIA	12,283	2,093	17	31,649	2
RHODE ISLAND	1,050	172	16	688	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	648	0
TEXAS	20,947	2,303	11	0	0
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	3,945	1
WISCONSIN	5,372	787	15	1,400	0
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	295,114	1

\* DATA FROM THE U.S. DEPARTMENT OF COMMERCE

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	HCPP ENROLLEES AUGUST 2004	HCPP ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	0	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	0	0
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	881	0
COLORADO	4,323	476	11	0	0
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	3,699	0
GEORGIA	8,230	936	11	0	0
HAWAII	1,212	168	14	0	0
IDAHO	1,299	169	13	0	0
ILLINOIS	12,436	1,634	13	10,530	1
INDIANA	6,090	858	14	0	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	0	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	0	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	0	0
MASSACHUSETTS	6,357	958	15	0	0
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	0	0
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	1,757	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	0	0
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	0	0
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	7,531	0
NORTH CAROLINA	8,077	1,158	14	0	0
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	0	0
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF AUGUST 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	HCPP ENROLLEES AUGUST 2004	HCPP ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	0	0
PENNSYLVANIA	12,283	2,093	17	0	0
RHODE ISLAND	1,050	172	16	0	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	0	0
TEXAS	20,947	2,303	11	6,067	0
UTAH	2,242	211	9	16,878	8
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	2,804	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	0	0
WYOMING	494	66	13	0	0
UMW (90091)	282,123	39,134	14	48,020	0
TOTAL	282,123	39,134	14	98,167	0
GRAND TOTAL	282,123	39,134	14	5,338,169	14

\* DATA FROM THE U.S. DEPARTMENT OF COMMERCE